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Company In Depth Fundamentals - Profile

Ticker: **XOM US EQUITY**

Exxon Mobil Corp (New York: XOM, Currency: USD)

Sector: Energía Industry: Petróleo, gas y combustibles Sub-Industry: Petróleo y gas integrados

Website: corporate.exxonmobil.com
 Number of Employees: 63,000
 Ticker: XOM US

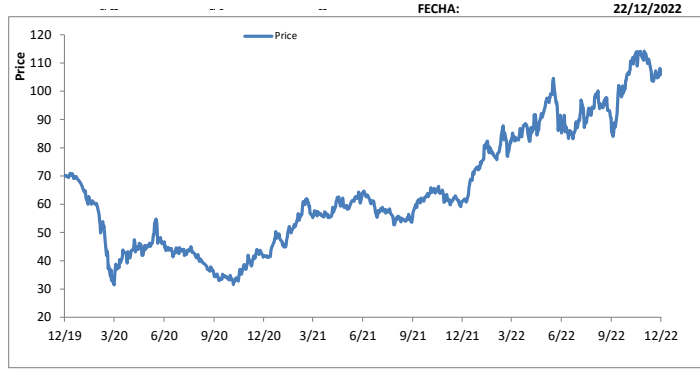
22777 Springwoods Village Pkwy Parkway Spring, TX 77389 United States
 Phone : 1-972-940-6000
 Fax : 1-832-648-5106

↓ **105.88** -2.18 (-2.02%)

Exxon Mobil Corporation opera negocios de petróleo y petroquímicos. Realiza operaciones de exploración y producción de petróleo y gas, generación de energía eléctrica, carbón y minerales. También fabrica y comercia carburantes, lubricantes y químicos. Atiende a clientes en todo el mundo.

Stock Quote & Chart (Currency: USD)

Last (delayed quote)	105.88	Market Cap (MM)	436,044.9
Open	107.89	Shares Out. (MM)	4,118.3
Previous Close	108.06	Float %	99.6%
Change	1.37	Shares sold short (MM)	46,241,417.0
Change %	1.28	Dividend Yield %	3.4
Day High/Day Low	108.2 / 104.1	Diluted EPS Excl. XO	
52 Wk High/52 Wk low	114.7 / 60.0	P / Diluted EPS Before XO	
Volume (MM)	13.21	Beta	0.76
Avg. Vol - 3 mo (MM)	19.47		



Financial Information (Currency: USD, in mm)

Revenue - LTM	386,816.0	Cash & ST Invest.	6,802
EBIT - LTM	55,052.0	Total Assets	338,923.0
EBITDA - LTM	79,689.0	Total Debt	52,898.0
Net Income - LTM	51,860.0	Total Liabilities	163,240.0
Total Enterprise Value	458,009	Total Equity	175,683.0
TEV/ Total Revenue	1.0 x	Cash from Operations - LTM	76,300.0
TEV/ EBITDA	4.8 x	Cash From Investing - LTM	-11,497.0
		Cash from Financing -LTM	-39,107.0

Company Notes

2015 Q2	a loss of \$2.000 from Acquisition-Related Costs
GAAP Net Income includes, (in millions, after-tax):	
a loss of \$260.000 from Tax Provision/Benefit	2010 Q2
	GAAP Net Income includes, (in millions, pre-tax):
	a loss of \$15.000 from Acquisition-Related charges
2012 A1	2010 Q1
GAAP Net Income includes: (in millions, pre-tax)	GAAP Net Income includes, (in millions, after-tax):
A gain of \$3400 from Sale of Business	a tax benefit of \$200.000
A gain of \$6500 from Restructuring	
A gain of \$600 from Disposal of Assets	
2012 Q4	2009 A1
GAAP Net Income includes, (in millions, after-tax)	GAAP Net Income includes, (in millions, after-tax):
A gain of \$600.000 from Disposal of Assets	A loss of \$140.000 from interest related to Valdez punitive damages award.
2012 Q2	2009 Q2
GAAP Net Income includes, (in millions, after-tax):	GAAP Net Income includes, (in millions):
a gain of \$6,500.000 from Divestitures	An after-tax loss of \$140.000 from interest related to Valdez punitive damages award.
a gain of \$1,000.000 from Other Items	
2010 A1	2008 A1
GAAP Net Income includes, (in millions):	GAAP Net Income includes, (in millions, after-tax):
a pre-tax loss of \$18.000 from Merger/Acquisition Costs	a gain of \$1,160.000 from Special Items
an after-tax loss of \$200.000 from Healthcare Tax Charge	
2010 Q4	2008 Q3
GAAP Net Income includes, (in millions, pre-tax):	GAAP Net Income includes, (in millions, after-tax):
a loss of \$1.000 from Merger/Acquisition Costs	A gain of \$1,450.000 from Special Items
2010 Q3	2008 Q2
GAAP Net Income includes, (in millions, pre-tax):	GAAP Net Income includes, (in millions, after-tax):

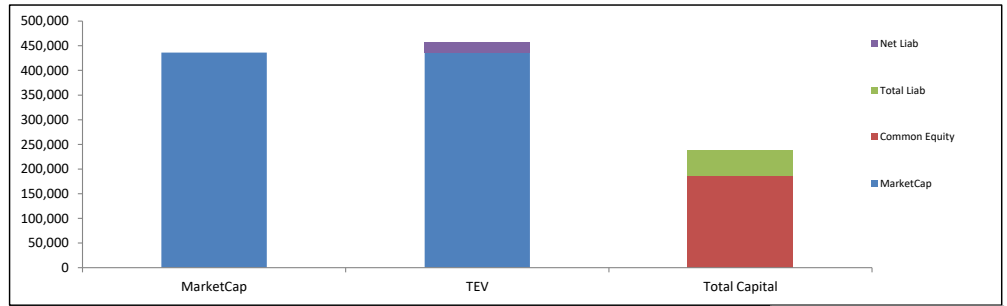
Key Board Members

Name	Title	Organization
Lawrence W Kellner "Larry"	President/Founder	Emerald Creek Group
	Chairman	Boeing Co
	Board Member	Row 44 Inc
	Board Member	Central Houston Inc
Jeffrey W Ubben "Jeff"	Founder	Valueact Holdings Lp
	Chairman Emeritus/Founder	Valueact Capital Management LI
	Chairman Emeritus/Founder	Valueact Capital Partners Lp
	Mng Partner/Portfolio Mgr/Co-Fo	Inclusive Capital Partners Lp
	Board Member	Enviva Inc
	Board Member	Fertiglobe Plc
	Board Member	Exxon Mobil Corp
	Board Member	Enviva Lp
	Board Member	United Talent Agency
	Trustee	Duke University
Trustee	World Wildlife Fund	
Angela F Braly	Board Member	World Wildlife Fund
	Board Member	Exxon Mobil Corp
	Board Member	Brookfield Asset Management LI
	Board Member	Procter & Gamble Co
Steven A Kandarian	Founder	Eagle Capital Holdings
	Founder	Orion Capital Partners
	Chair	Jackson Financial Inc
	Chairman	Jackson National Life Insuranc
	Board Member	Exxon Mobil Corp
John D Harris	Board Member	Neuberger Berman Group Llc
	Board Member	Kyndryl Holdings Inc
	Board Member	Cisco Systems Foundation
	Board Member	Cisco Systems Inc
	Board Member	Flex Ltd

Ticker:	XOM US EQUITY											
Period Type:	Annuals											
Sector:	Energia			Industry: Petroleo, gas y combustibles				Sub-Industry: Petróleo y gas integrados				
Annuals FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	0FY	-0FQ	1FY	2FY	3FY	

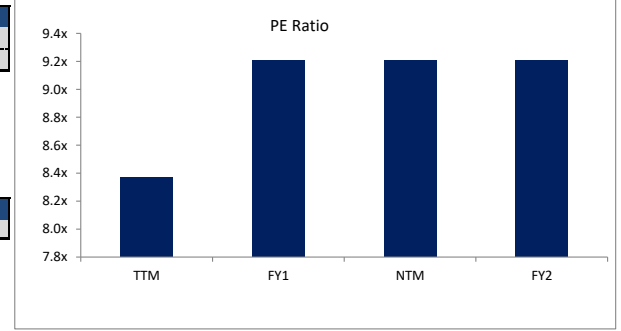
Key Financials	Exxon Mobil Corp										
	Actuals						LTM		Estimates		
For the Fiscal Period Ending	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	30/09/2022	30/09/2022	31/12/2022	31/12/2023	31/12/2024
Currency	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD
Total Revenue	236,810.0	200,628.0	237,162.0	279,332.0	255,583.0	178,574.0	276,692.0	106,512.0	276,692.0	94,169.8	94,169.8
<i>Growth Over Prior Year</i>	(35.1%)	(15.3%)	18.2%	17.8%	(8.5%)	(30.1%)	54.9%	60.4%	10.8%	10.8%	10.8%
Gross Profit	25,907.0	13,202.0	26,258.0	35,070.0	25,433.0	(17,995.0)	34,647.0	66,512.0	--	--	--
<i>Margin %</i>	10.9%	6.6%	11.1%	12.6%	10.0%	(10.1%)	12.5%	62.4%	--	--	--
EBITDA	30,931.0	23,244.0	31,967.0	39,584.0	31,963.0	16,909.0	45,382.0	79,689.0	25,266.6	25,266.6	25,266.6
<i>Margin %</i>	13.1%	11.6%	13.5%	14.2%	12.5%	9.5%	16.4%	74.8%	9.1%	26.8%	26.8%
EBIT	12,883.0	936.0	12,074.0	20,839.0	11,531.0	(30,653.0)	23,233.0	55,052.0	20,030.4	20,030.4	20,030.4
<i>Margin %</i>	5.4%	0.5%	5.1%	7.5%	4.5%	(17.2%)	8.4%	51.7%	7.2%	21.3%	21.3%
Earnings from Cont. Ops.	16,551.0	8,375.0	19,848.0	21,421.0	14,774.0	(23,251.0)	23,598.0	53,601.0	--	--	--
<i>Margin %</i>	7.0%	4.2%	8.4%	7.7%	5.8%	(13.0%)	8.5%	50.3%	--	--	--
Net Income	16,150.0	7,840.0	19,710.0	20,840.0	14,340.0	(22,440.0)	23,040.0	51,860.0	13,670.2	13,670.2	13,670.2
<i>Margin %</i>	6.8%	3.9%	8.3%	7.5%	5.6%	(12.6%)	8.3%	48.7%	4.9%	14.5%	14.5%
Diluted EPS Excl. Extra Items	3.9	1.9	4.6	4.9	3.4	(5.3)	5.4	12.2	3.2	3.2	3.2
<i>Growth Over Prior Year</i>	(49.3%)	(51.2%)	146.3%	5.4%	(31.1%)	--	--	(980.9%)	58.5%	58.5%	58.5%

Current Capitalization (Millions)	
Currency	USD
Share Price (USD)	105.88
Shares Out.	4,118.29
Market Capitalization (USD)	436,044.91
- Cash & Short Term Investments	30,407.00
+ Total Debt	45,428.00
+ Pref. Equity	0.00
+ Total Minority Interest	6,943.00
= Total Enterprise Value (USD)	458,008.91
Book Value of Common Equity	186,100.00
+ Pref. Equity	0.00
+ Total Minority Interest	6,943.00
+ Total Debt	45,428.00
= Total Capital	238,471.00



Valuation Multiples based on Current Capitalization					
For the Fiscal Period Ending	Actual		Estimates		
	30/09/2022	30/09/2022	30/09/2022	30/09/2022	30/09/2022
TEV/Total Revenue	1.1x	1.0x	4.8x	4.8x	4.8x
TEV/EBITDA	6.9x	4.8x	4.9x	4.9x	4.9x
TEV/EBIT	13.4x	6.9x	6.8x	6.8x	6.8x
P/Diluted EPS Before Extra	11.4x	7.1x			
P/BV	1.5x	1.9x	2.2x	2.2x	2.2x
Price/Tang BV	1.5x	1.9x			

Valuation Multiples for Chart				
For the Fiscal Period Ending	TTM	FY1	NTM	FY2
PE Ratio	8.4x	9.2x	9.2x	9.2x
TEV / EBITDA	4.8x	4.9x	4.9x	4.9x
Price / CF	5.9x	6.1x	6.1x	6.1x
Price / Book	2.3x	2.2x	2.2x	2.2x
Dividend Yield	3.4x	3.5x	3.5x	3.5x



Ticker: XOM US EQUITY	Sort: Ascend	Currency Selection: <input type="checkbox"/> Reporting <input checked="" type="checkbox"/> Change	USD
Period Type: Annuals	Consolidated: Yes	Accounting Standard: Mixed	

Exxon Mobil Corp

Sector: Energía Industry: Petroleo, gas y combustibles Sub-Industry: Petr leo y gas integrados

Y	-10FY	-9FY	-8FY	-7FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	-0FY
Cash Flow											
For the Fiscal Period Ending											
Currency	31/12/2011	31/12/2012	31/12/2013	31/12/2014	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021
	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD
Net Income	41,060.00	44,880.00	32,580.00	32,520.00	16,150.00	7,840.00	19,710.00	20,840.00	14,340.00	(22,440.00)	23,040.00
Depreciation & Amort., Total	15,583.00	15,888.00	17,182.00	17,297.00	18,048.00	22,308.00	19,893.00	18,745.00	18,998.00	46,009.00	20,607.00
Other Non-Cash Adj	(286.00)	(5,225.00)	(128.00)	231.00	(741.00)	(6,674.00)	(8,888.00)	(2,215.00)	(4,545.00)	(7,248.00)	320.00
Changes in Non-Cash Capital	(1,012.00)	627.00	(4,720.00)	(4,932.00)	(3,113.00)	(1,392.00)	(649.00)	(1,356.00)	923.00	(1,653.00)	4,162.00
Cash from Ops.	55,345.00	56,170.00	44,914.00	45,116.00	30,344.00	22,082.00	30,066.00	36,014.00	29,716.00	14,668.00	48,129.00
Capital Expenditure	(30,975.00)	(34,271.00)	(33,669.00)	(32,952.00)	(26,490.00)	(16,163.00)	(15,402.00)	(19,574.00)	(24,361.00)	(17,282.00)	(12,076.00)
Sale of Property, Plant, and Equipment	11,133.00	7,655.00	2,707.00	4,035.00	2,389.00	4,275.00	3,103.00	4,123.00	3,692.00	999.00	3,176.00
Cash Acquisitions	(1,754.00)	-	-	-	-	-	-	-	-	-	-
Proceeds from Investment	1,674.00	-	-	-	-	-	-	-	-	-	-
Divestitures	-	-	-	-	-	-	-	-	-	-	-
Invest. in Marketable & Equity Secur.	(3,586.00)	(598.00)	(4,435.00)	(1,631.00)	(607.00)	(1,417.00)	(5,507.00)	(1,981.00)	(3,905.00)	(4,857.00)	(2,817.00)
Other Investing Activities	1,343.00	1,613.00	1,196.00	3,573.00	884.00	902.00	2,076.00	986.00	1,490.00	2,681.00	1,482.00
Cash from Investing	(22,165.00)	(25,601.00)	(34,201.00)	(26,975.00)	(23,824.00)	(12,403.00)	(15,730.00)	(16,446.00)	(23,084.00)	(18,459.00)	(10,235.00)
Net Short Term Debt Issued/Repaid	1,521.00	(3,756.00)	11,272.00	1,304.00	1,253.00	(7,773.00)	(1,108.00)	(4,971.00)	1,611.00	(3,037.00)	(19,692.00)
Long-Term Debt Issued	702.00	995.00	345.00	5,731.00	8,028.00	12,066.00	60.00	46.00	7,052.00	23,186.00	46.00
Long-Term Debt Repaid	(266.00)	(147.00)	(13.00)	(69.00)	(26.00)	-	-	-	(1.00)	(8.00)	(8.00)
Total Debt Issued/Repaid	1,957.00	(2,908.00)	11,604.00	6,966.00	9,255.00	4,293.00	(1,048.00)	(4,925.00)	8,662.00	20,141.00	(19,654.00)
Pref. Dividends Paid	(9,020.00)	(10,092.00)	(10,875.00)	(11,568.00)	(12,090.00)	(12,453.00)	(13,001.00)	(13,798.00)	(14,652.00)	(14,865.00)	(14,924.00)
Total Dividends Paid	(9,020.00)	(10,092.00)	(10,875.00)	(11,568.00)	(12,090.00)	(12,453.00)	(13,001.00)	(13,798.00)	(14,652.00)	(14,865.00)	(14,924.00)
Increase in Capital Stocks	1,184.00	323.00	98.00	145.00	7.00	6.00	-	-	-	-	-
Decrease in Capital Stocks	(22,055.00)	(21,068.00)	(15,998.00)	(13,183.00)	(4,039.00)	(977.00)	(747.00)	(626.00)	(594.00)	(405.00)	(155.00)
Special Dividend Paid	-	-	-	-	-	-	-	-	-	-	-
Incr(Decr) in Deposits	-	-	-	-	-	-	-	-	-	-	-
Incr(Decr) Insurance Reserves	-	-	-	-	-	-	-	-	-	-	-
Other Financing Activities	(407.00)	94.00	(480.00)	(529.00)	(564.00)	(596.00)	(20.00)	(354.00)	(1.00)	195.00	(723.00)
Cash from Financing	(28,341.00)	(33,651.00)	(15,651.00)	(18,169.00)	(7,431.00)	(9,727.00)	(14,816.00)	(19,703.00)	(6,585.00)	5,066.00	(35,456.00)
Net Change in Cash	4,839.00	(3,082.00)	(4,938.00)	(28.00)	(911.00)	(48.00)	(480.00)	(135.00)	47.00	1,275.00	2,438.00
Supplemental Items											
Cash Interest Paid	557.00	555.00	426.00	380.00	586.00	818.00	1,132.00	955.00	1,291.00	1,451.00	1,474.00
Cash Taxes Paid	27,254.00	24,349.00	25,066.00	18,085.00	7,269.00	4,214.00	7,510.00	9,294.00	7,018.00	2,428.00	5,341.00
Free Cash Flow	24,370.00	21,899.00	11,245.00	12,164.00	3,854.00	5,919.00	14,664.00	16,440.00	5,355.00	(2,614.00)	36,053.00
Change in Net Working Capital	-	-	-	-	-	-	-	(1,356.00)	-	-	-

Ticker: XOM US EQUITY
 Period Type: Annuals

Sort: Ascend
 Consolidated: Yes

Accounting: Mixed

Exxon Mobil Corp

Sector: Energia Industry: Petroleo, gas y combustibles Sub-Industry: Petróleo y gas integrados

		-10FY	-9FY	-8FY	-7FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	-0FY
Multiples		31/12/2011	31/12/2012	31/12/2013	31/12/2014	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021
TEV / LTM Total Revenue	Close	1.0x	0.9x	1.2x	1.2x	1.5x	2.1x	1.7x	1.2x	1.4x	1.4x	1.1x
	Average	1.2x	1.0x	1.0x	1.1x	1.0x	1.7x	1.9x	1.6x	1.3x	1.0x	1.8x
	High	1.3x	1.0x	1.2x	1.2x	1.5x	2.1x	2.1x	1.8x	1.4x	1.4x	2.0x
	Low	1.0x	0.9x	0.9x	1.0x	0.9x	1.5x	1.7x	1.2x	1.2x	0.7x	1.1x
TEV / LTM EBITDA	Close	5.9x	6.0x	8.1x	8.2x	11.8x	18.1x	12.5x	8.3x	11.0x	14.8x	6.9x
	Average	7.4x	5.9x	6.2x	7.7x	7.4x	12.9x	16.8x	12.0x	8.9x	7.7x	18.9x
	High	8.2x	6.3x	8.1x	8.2x	11.8x	18.1x	18.2x	13.2x	11.0x	14.8x	21.1x
	Low	6.0x	5.4x	5.8x	6.8x	6.2x	11.2x	12.5x	8.3x	8.2x	5.9x	6.9x
TEV / LTM EBIT	Close	7.6x	8.0x	11.5x	12.3x	28.3x	448.7x	33.2x	15.9x	30.1x	--	13.4x
	Average	10.1x	7.7x	8.2x	11.0x	11.2x	32.6x	415.5x	31.8x	17.0x	20.9x	13.4x
	High	11.2x	8.2x	11.6x	12.4x	28.4x	448.6x	451.4x	35.1x	30.1x	30.5x	13.4x
	Low	7.7x	6.9x	7.7x	9.7x	9.3x	26.8x	33.2x	15.8x	15.5x	16.2x	13.4x
Price / LTM EPS	Close	10.1x	10.8x	13.7x	12.3x	19.9x	37.5x	23.3x	13.8x	27.9x	--	11.5x
	Average	12.7x	10.3x	11.2x	13.2x	11.0x	22.1x	33.9x	22.2x	15.0x	17.8x	11.5x
	High	14.0x	11.1x	13.7x	14.2x	19.9x	37.5x	37.7x	24.8x	27.9x	28.3x	11.5x
	Low	10.1x	9.2x	10.6x	11.7x	9.1x	18.7x	23.3x	13.8x	13.5x	12.6x	11.5x
Price / Book Value	Close	2.6x	2.3x	2.5x	2.2x	1.9x	2.2x	1.9x	1.5x	1.5x	1.1x	1.5x
	Average	2.7x	2.7x	2.5x	2.4x	2.0x	2.1x	2.0x	1.8x	1.6x	1.0x	1.6x
	High	3.0x	2.9x	2.8x	2.6x	2.2x	2.3x	2.3x	2.0x	1.8x	1.6x	1.8x
	Low	2.3x	2.3x	2.3x	2.2x	1.7x	1.8x	1.9x	1.5x	1.5x	0.7x	1.1x
Price / Tangible Book Value	Close	2.6x	2.3x	2.5x	2.2x	1.9x	2.2x	1.9x	1.5x	1.5x	1.1x	1.5x
	Average	2.7x	2.7x	2.5x	2.4x	2.0x	2.1x	2.0x	1.8x	1.6x	1.0x	1.6x
	High	3.0x	2.9x	2.8x	2.6x	2.2x	2.3x	2.3x	2.0x	1.8x	1.6x	1.8x
	Low	2.3x	2.3x	2.3x	2.2x	1.7x	1.8x	1.9x	1.5x	1.5x	0.7x	1.1x
Price / Cash Flow	Close	7.5x	7.1x	10.0x	8.8x	10.8x	17.1x	11.8x	8.1x	10.0x	12.0x	5.4x
	Average	8.0x	7.6x	7.5x	9.6x	7.9x	11.9x	15.5x	11.3x	8.7x	6.4x	16.8x
	High	8.9x	8.2x	10.0x	10.3x	10.8x	17.1x	17.2x	12.6x	10.0x	12.0x	19.3x
	Low	6.9x	6.8x	7.0x	8.5x	6.5x	10.1x	11.8x	8.1x	7.9x	4.5x	5.4x
TEV / LTM FCF	Close	16.9x	18.3x	39.8x	32.5x	84.9x	63.7x	24.3x	17.7x	55.6x	--	7.3x
	Average	18.1x	17.3x	19.2x	38.2x	29.4x	93.7x	57.6x	23.2x	19.3x	35.5x	7.3x
	High	20.0x	18.7x	39.8x	41.0x	84.9x	103.6x	64.1x	25.9x	55.6x	56.5x	7.3x
	Low	15.4x	15.5x	18.0x	32.5x	24.2x	63.7x	24.3x	17.7x	17.3x	25.1x	7.3x
Dividend Yield	Close	2.2	2.5	2.4	2.9	3.7	3.3	3.7	4.7	4.9	8.4	5.7
	Average	2.2	2.1	2.4	2.5	3.3	3.4	3.6	3.8	4.4	8.0	6.1
	High	2.6	2.5	2.6	2.9	3.9	3.9	3.9	4.7	4.9	10.9	8.4
	Low	2.0	2.0	2.1	2.4	2.9	3.0	3.3	3.4	3.9	4.8	5.2

Ticker:	XOM US EQUITY
Period Type:	Quarters

XOM US EQUITY	Ascend
Consolidated	Yes

Accounting	Mixed
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Exxon Mobil Corp

Sector: Energía Industry: Petróleo, gas y combustibles Sub-Industry: Petróleo y gas integrados

Ratios	-10FQ	-9FQ	-8FQ	-7FQ	-6FQ	-5FQ	-4FQ	-3FQ	-2FQ	-1FQ	-0FQ
For the Fiscal Period Ending	31/03/2020	30/06/2020	30/09/2020	31/12/2020	31/03/2021	30/06/2021	30/09/2021	31/12/2021	31/03/2022	30/06/2022	30/09/2022
Profitability											
Return on Assets	3.2%	2.0%	0.9%	-6.5%	-5.5%	-3.8%	-1.7%	6.9%	7.5%	11.0%	14.7%
Return on Capital	5.0%	3.1%	1.5%	-9.1%	-7.9%	-5.3%	-2.2%	10.4%	12.0%	17.9%	23.4%
Return on Equity	6.1%	3.9%	1.8%	-12.9%	-11.3%	-7.9%	-3.5%	14.1%	15.8%	23.2%	29.9%
Margin Analysis											
Gross Margin	3.8%	3.9%	4.5%	-51.1%	9.1%	11.3%	14.7%	14.1%	9.9%	21.3%	21.4%
SG&A Margin	--	--	--	--	--	--	--	--	--	--	--
EBITDA Margin	11.7%	11.2%	10.2%	8.6%	9.9%	11.3%	13.7%	15.8%	16.8%	19.0%	20.6%
EBIT Margin	3.2%	1.5%	-0.6%	-17.2%	-15.1%	-9.8%	-5.0%	8.4%	8.8%	12.2%	14.2%
Earnings from Cont. Ops Margin	-1.9%	-5.1%	-1.9%	-59.3%	3.9%	7.2%	11.0%	10.2%	6.8%	18.6%	18.8%
Net Income Margin	-1.1%	-3.3%	-1.5%	-43.9%	4.7%	7.1%	9.4%	10.9%	6.2%	16.0%	18.5%
Normalized Net Income Margin	-1.1%	-3.3%	-1.4%	-1.0%	4.8%	7.1%	9.4%	10.5%	10.1%	15.8%	17.5%
Free Cash Flow Margin	0.6%	-13.7%	2.4%	0.8%	11.9%	10.5%	12.9%	16.0%	12.4%	14.5%	18.4%
Asset Turnover											
Total Asset Turnover	0.7x	0.6x	0.5x	0.5x	0.5x	0.6x	0.7x	0.8x	0.9x	1.0x	1.1x
Fixed Asset Turnover	1.0x	0.8x	0.8x	0.7x	0.8x	0.9x	1.0x	1.2x	1.4x	1.6x	1.8x
Accounts Receivable Turnover	10.4x	9.3x	8.7x	7.5x	7.9x	9.0x	9.7x	10.4x	9.2x	9.2x	10.8x
Inventory Turnover	13.1x	10.3x	10.4x	10.5x	11.2x	11.5x	12.9x	12.9x	13.3x	13.9x	14.7x
Short Term Liquidity											
Current Ratio	0.8x	0.9x	0.9x	0.8x	0.8x	0.8x	0.9x	1.0x	1.1x	1.2x	1.3x
Quick Ratio	0.5x	0.6x	0.5x	0.4x	0.5x	0.5x	0.6x	0.7x	0.7x	0.8x	1.0x
Cash from Ops. To Curr Liab	0.7x	0.7x	0.7x	0.1x	0.1x	0.1x	0.1x	0.1x	0.2x	0.7x	0.4x
Ave. Davs Sales Out.	35.2x	39.5x	42.3x	48.7x	46.0x	40.4x	37.5x	34.9x	39.8x	39.7x	33.9x
Ave. Davs Inventory Out.	28.0x	35.6x	35.2x	34.8x	32.5x	31.8x	28.4x	28.4x	27.5x	26.3x	24.9x
Ave. Davs Payable Out.	--	--	--	39.7x	--	--	--	33.3x	--	--	--
Ave. Cash Conversion Cycle	--	--	--	44.3x	--	--	--	30.0x	--	--	--
Long Term Solvency											
Total Debt/Equity	31.6%	37.1%	37.3%	44.4%	38.6%	36.6%	33.8%	30.1%	26.9%	25.4%	23.5%
Total Debt/Capital	24.0%	27.1%	27.1%	30.7%	27.8%	26.8%	25.3%	23.1%	21.2%	20.3%	19.0%
LT Debt/Equity	17.5%	25.8%	26.4%	32.6%	28.8%	28.6%	27.2%	28.0%	25.2%	22.3%	21.1%
LT Debt/Capital	12.8%	18.1%	18.5%	21.6%	19.8%	20.0%	19.5%	20.7%	19.0%	17.1%	16.5%
Total Liabilities/Total Assets	28.7%	32.4%	32.7%	33.7%	32.8%	32.5%	31.9%	31.5%	29.9%	28.0%	27.8%
EBIT / Interest Exp.	-4.15x	-5.21x	-3.11x	-86.59x	8.74x	18.75x	37.04x	37.51x	31.80x	106.76x	96.04x
EBITDA / Interest Exp.	19.72x	10.30x	14.75x	10.19x	28.14x	38.74x	60.36x	63.13x	79.05x	179.70x	173.04x
(EBITDA-CAPEX) / Interest Exp.	-4.65x	-3.63x	2.96x	-1.41x	18.83x	27.43x	47.08x	44.62x	58.24x	109.92x	99.71x
Total Debt/EBITDA	2.05x	2.89x	3.45x	4.74x	3.55x	2.50x	1.71x	1.21x	0.92x	0.70x	0.57x
Net Debt/EBITDA	1.66x	2.37x	3.01x	4.46x	3.35x	2.35x	1.57x	1.05x	0.71x	0.42x	0.19x
Altman Z Score	2.94	2.85	2.61	2.43	2.67	2.92	3.07	3.62	3.86	4.12	4.45
Growth Over Prior Year											
Total Revenue	(10.6%)	(5.7%)	(7.8%)	(7.4%)	4.4%	104.3%	58.3%	77.8%	52.4%	68.7%	48.7%
Gross Profit	(64.3%)	(81.5%)	(69.8%)	(484.6%)	148.5%	499.0%	417.9%	(148.9%)	65.9%	217.6%	115.8%
EBITDA	(34.9%)	(60.4%)	(49.8%)	(59.0%)	51.7%	197.5%	213.8%	337.5%	104.7%	159.0%	99.1%
EBIT	(137.1%)	(145.6%)	(176.1%)	(1,047.6%)	(318.3%)	(388.4%)	(1,014.2%)	(130.6%)	165.1%	334.9%	153.3%
Earnings from Cont. Ops	(141.5%)	(150.8%)	(126.1%)	(1,199.0%)	(318.3%)	(388.4%)	(1,014.2%)	(130.6%)	165.1%	334.9%	153.3%
Net Income	(132.0%)	(134.5%)	(121.8%)	(459.6%)	(463.1%)	(509.0%)	(1,079.1%)	(144.1%)	105.7%	288.5%	191.0%
Normalized Net Income	(126.0%)	(134.5%)	(121.5%)	(452.7%)	(547.5%)	(534.3%)	(1,092.6%)	(144.2%)	100.7%	280.6%	176.8%
Diluted EPS before Extra	(126.0%)	(134.5%)	(119.9%)	(123.7%)	(552.6%)	(535.4%)	(1,168.0%)	(1,914.2%)	219.9%	273.3%	176.8%
	(125.5%)	(135.6%)	(120.0%)	(453.4%)	(557.1%)	(523.1%)	(1,146.7%)	(144.1%)	100.0%	282.7%	198.1%
Accounts Receivable	(23.0%)	(29.8%)	(21.1%)	(23.7%)	18.6%	49.9%	47.8%	57.3%	70.2%	68.4%	43.7%
Inventory	(10.0%)	4.4%	1.7%	1.7%	11.2%	(1.9%)	9.6%	(0.4%)	20.8%	22.4%	22.9%
Net PP&E	(1.8%)	(2.6%)	(2.6%)	(10.0%)	(9.6%)	(11.0%)	(12.7%)	(4.7%)	(5.3%)	(6.2%)	(7.2%)
Total Assets	(0.1%)	0.2%	(0.4%)	(8.2%)	(6.2%)	(6.7%)	(6.0%)	1.9%	6.3%	9.0%	9.9%
Tangible Book Value	(4.7%)	--	(6.5%)	(18.0%)	(13.9%)	(12.1%)	(9.6%)	7.1%	--	13.6%	19.2%
Common Equity	(4.8%)	(5.8%)	(6.6%)	(18.0%)	(13.8%)	(12.0%)	(9.5%)	7.3%	7.8%	11.8%	15.9%
Cash from Ops	(74.8%)	(100.0%)	(51.7%)	(36.9%)	47.7%	--	175.5%	377.6%	59.6%	106.9%	102.0%
Capital Expenditures	14.3%	(28.4%)	(47.6%)	(45.9%)	(59.6%)	(37.8%)	(13.7%)	12.7%	63.0%	39.7%	71.7%
Levered Free Cash Flow	(89.5%)	1,854.4%	(60.7%)	(206.8%)	1,986.3%	(256.3%)	742.5%	3,366.8%	58.5%	133.6%	111.3%
Unlevered Free Cash Flow	826.2%	106.3%	183.9%	(17.9%)	(192.7%)	(139.1%)	(311.3%)	(377.7%)	126.4%	289.7%	186.8%
Dividend per Share	6.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.1%	1.1%	1.1%	1.1%

CAGR Over Two Years											
Total Revenue	(8.2%)	(32.8%)	(21.8%)	(18.1%)	(3.4%)	(1.2%)	6.5%	13.6%	26.1%	85.7%	53.1%
Gross Profit	(48.9%)	(61.2%)	(55.6%)	--	(5.9%)	5.2%	24.2%	37.1%	103.0%	336.2%	234.3%
EBITDA	(27.6%)	(40.4%)	(40.2%)	(42.7%)	(0.7%)	8.5%	25.5%	33.9%	76.2%	177.6%	150.0%
EBITA	--	--	--	--	(10.0%)	14.7%	54.4%	70.3%	--	--	--
FRIT	--	--	--	--	(4.9%)	21.1%	54.4%	83.3%	--	--	--
Earnings from Cont. Ops.	--	--	--	--	7.8%	18.7%	46.2%	25.9%	--	--	--
Net Income	--	--	--	--	7.8%	22.4%	45.9%	24.9%	--	--	--
Normalized Net Income	--	--	--	--	8.4%	22.6%	45.9%	107.2%	--	--	--
Diluted EPS before Extra	--	--	--	--	7.9%	22.8%	44.7%	24.9%	--	--	--
Accounts Receivable	(8.1%)	(16.0%)	(15.4%)	(8.7%)	(4.4%)	2.6%	8.0%	9.6%	42.1%	58.9%	45.7%
Inventory	(4.4%)	3.1%	(2.4%)	(0.3%)	0.1%	1.2%	5.6%	0.7%	15.9%	9.5%	16.1%
Net PP&F	(0.4%)	0.5%	0.3%	(7.8%)	(5.8%)	(6.9%)	(7.7%)	(7.4%)	(7.5%)	(8.6%)	(10.0%)
Total Assets	1.0%	1.8%	0.5%	(2.0%)	(3.2%)	(3.3%)	(3.2%)	(3.3%)	(0.1%)	0.9%	1.7%
Tangible Book Value	(1.6%)	--	(3.4%)	(9.4%)	(9.4%)	--	(8.1%)	(6.3%)	--	(0.1%)	3.8%
Common Equity	(1.6%)	(1.9%)	(3.5%)	(9.5%)	(9.5%)	(9.0%)	(8.0%)	(6.2%)	(3.6%)	(0.8%)	2.4%
Cash from Ops.	(14.2%)	(100.0%)	(37.1%)	(31.8%)	5.4%	27.4%	15.4%	64.2%	53.5%	--	135.9%
Capital Expenditures	33.2%	(5.3%)	(20.5%)	(22.8%)	(32.1%)	(33.3%)	(32.8%)	(21.9%)	(18.9%)	(6.8%)	21.7%
Levered Free Cash Flow	(74.8%)	--	(56.9%)	(61.3%)	47.9%	--	82.0%	--	475.0%	--	322.0%
Unlevered Free Cash Flow	--	254.0%	--	83.7%	--	--	--	--	--	--	--
Dividend per Share	6.3%	3.0%	3.0%	3.0%	3.0%	0.0%	0.0%	0.6%	0.6%	0.6%	0.6%
CAGR Over Three Years											
Total Revenue	(0.8%)	(16.8%)	(8.5%)	(11.2%)	(4.2%)	(2.6%)	(1.0%)	6.0%	12.5%	18.1%	18.9%
Gross Profit	(33.1%)	(40.0%)	(34.8%)	(256.2%)	(13.4%)	(3.4%)	0.6%	10.7%	13.7%	52.1%	50.1%
EBITDA	(17.1%)	(27.1%)	(27.4%)	(75.9%)	(7.4%)	1.8%	9.9%	12.8%	26.4%	45.0%	46.4%
EBITA	(164.4%)	(190.0%)	(160.4%)	(338.4%)	(21.5%)	1.1%	4.9%	20.9%	29.0%	78.9%	82.1%
EBIT	(164.4%)	(190.0%)	(160.4%)	(338.4%)	(21.5%)	1.1%	4.9%	20.9%	33.9%	85.4%	82.1%
Earnings from Cont. Ops.	(157.3%)	(171.0%)	(155.8%)	(234.8%)	(16.4%)	6.2%	2.5%	13.5%	33.7%	76.3%	83.9%
Net Income	(153.4%)	(168.6%)	(155.5%)	(233.8%)	(16.3%)	5.9%	2.7%	13.9%	32.6%	78.7%	83.7%
Normalized Net Income	(153.4%)	(168.6%)	(154.2%)	(230.2%)	(15.9%)	6.0%	2.7%	10.1%	55.5%	77.7%	80.6%
Diluted EPS before Extra	(152.8%)	(169.3%)	(154.4%)	(233.6%)	(16.3%)	6.1%	2.5%	13.7%	32.5%	79.3%	84.1%
Accounts Receivable	(1.5%)	(3.7%)	(5.0%)	(7.0%)	0.1%	1.9%	1.9%	9.4%	15.8%	21.0%	18.8%
Inventory	3.5%	8.7%	2.2%	3.5%	0.6%	1.4%	1.5%	(0.3%)	6.6%	7.8%	11.1%
Net PP&E	(0.6%)	(0.3%)	(0.7%)	(2.6%)	(3.5%)	(3.5%)	(4.2%)	(3.4%)	(5.6%)	(6.6%)	(7.6%)
Total Assets	1.1%	1.8%	0.8%	(1.5%)	(1.5%)	(1.1%)	(1.7%)	(0.7%)	(0.1%)	0.6%	1.0%
Tangible Book Value	--	--	--	(5.7%)	(5.9%)	--	(5.5%)	(4.2%)	--	--	0.2%
Common Equity	0.9%	0.2%	(0.9%)	(5.7%)	(5.9%)	(5.4%)	(5.5%)	(4.2%)	(4.0%)	(2.5%)	(0.7%)
Cash from Ops.	(8.4%)	(100.0%)	(16.5%)	(18.5%)	2.8%	7.4%	2.9%	25.8%	21.0%	49.7%	39.1%
Capital Expenditures	27.2%	12.6%	(12.5%)	(6.9%)	(10.5%)	(17.7%)	(18.3%)	(12.5%)	(9.1%)	(14.7%)	(8.1%)
Levered Free Cash Flow	(60.4%)	(204.7%)	(25.2%)	(49.4%)	9.9%	34.2%	16.1%	73.1%	51.3%	(514.8%)	91.3%
Unlevered Free Cash Flow	(216.4%)	(344.0%)	57.7%	106.5%	18.7%	(269.9%)	32.1%	(310.9%)	(368.9%)	(246.5%)	(358.2%)
Dividend per Share	5.1%	4.2%	4.2%	4.2%	4.2%	2.0%	2.0%	2.4%	2.4%	0.4%	0.4%
CAGR Over Five Years											
Total Revenue	(1.4%)	(13.2%)	(5.4%)	(7.7%)	6.4%	5.3%	7.0%	7.6%	9.2%	14.2%	12.4%
Gross Profit	(21.1%)	(30.2%)	(22.9%)	(241.8%)	10.6%	12.0%	18.7%	47.2%	4.3%	32.7%	25.4%
EBITDA	(10.1%)	(17.9%)	(13.9%)	(9.8%)	7.9%	10.3%	16.5%	17.3%	12.1%	29.5%	23.9%
EBITA	(176.8%)	(182.6%)	(173.1%)	(316.3%)	61.5%	33.2%	41.0%	(235.3%)	9.1%	55.7%	38.5%
EBIT	(176.8%)	(182.6%)	(173.1%)	(316.3%)	61.5%	33.2%	41.0%	(235.3%)	9.1%	55.7%	38.5%
Earnings from Cont. Ops.	(168.6%)	(177.2%)	(169.5%)	(248.7%)	9.4%	23.3%	19.2%	35.0%	7.1%	41.6%	37.7%
Net Income	(165.8%)	(176.3%)	(169.3%)	(248.5%)	8.6%	22.5%	20.6%	39.5%	6.4%	39.7%	37.7%
Normalized Net Income	(165.8%)	(176.3%)	(168.3%)	(170.1%)	8.8%	22.6%	20.6%	17.5%	17.1%	39.3%	36.3%
Diluted EPS before Extra	(165.4%)	(176.4%)	(168.3%)	(247.6%)	8.3%	21.8%	20.0%	38.3%	6.1%	40.1%	38.2%
Accounts Receivable	(3.6%)	(6.0%)	(2.1%)	0.7%	4.6%	5.5%	7.7%	8.6%	14.0%	17.7%	12.8%
Inventory	0.5%	3.4%	1.5%	3.0%	2.5%	4.0%	5.0%	4.5%	8.3%	9.0%	7.6%
Net PP&E	(0.1%)	(0.2%)	(0.0%)	(1.5%)	(2.5%)	(2.6%)	(2.8%)	(1.8%)	(3.4%)	(3.7%)	(4.5%)
Total Assets	0.7%	0.7%	1.0%	(0.2%)	(0.5%)	(0.3%)	(0.2%)	0.5%	0.6%	1.4%	1.2%
Tangible Book Value	--	--	--	(2.0%)	--	--	--	(0.3%)	--	--	--
Common Equity	1.2%	0.9%	0.8%	(1.7%)	(1.8%)	(1.5%)	(1.2%)	0.1%	(0.9%)	(0.2%)	0.4%
Cash from Ops.	(4.7%)	(100.0%)	(13.7%)	(1.8%)	14.0%	16.4%	17.7%	18.3%	12.6%	23.5%	26.5%
Capital Expenditures	(2.8%)	(9.1%)	(12.5%)	(10.0%)	(12.2%)	(8.4%)	(3.6%)	1.0%	6.2%	4.4%	(0.2%)
Levered Free Cash Flow	(22.2%)	(221.3%)	(16.9%)	(173.5%)	100.7%	94.5%	36.5%	30.0%	15.5%	33.2%	49.5%
Unlevered Free Cash Flow	14.1%	42.5%	55.6%	(7.0%)	(202.0%)	(202.0%)	(236.2%)	89.8%	27.1%	85.8%	(288.5%)
Dividend per Share	4.7%	3.6%	3.6%	3.6%	3.6%	3.0%	3.0%	3.2%	3.2%	2.7%	2.7%

Ticker: **XOM US EQUITY** **XOM US EQUITY** Ascend Currency Reporting Change **USD**
 Period Type: **Annuals** Consolidated: **Yes** Accounting: **Mixed**

Exxon Mobil Corp

Sector: Energia Industry: Petroleo, gas y combustibles Sub-Industry: Petróleo y gas integrados

Y	-10FY	-9FY	-8FY	-7FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	-0FY
REVENUE											
Revenue by Product											
For the Fiscal Period Ending	31/12/2011	31/12/2012	31/12/2013	31/12/2014	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021
Revenue	433,526.00	419,100.00	390,247.00	364,763.00	236,810.00	200,628.00	237,162.00	279,332.00	255,583.00	178,574.00	276,692.00
Downstream	378,623.00	374,047.00	342,706.00	318,747.00	207,293.00	155,386.00	184,576.00	221,334.00	204,983.00	140,896.00	218,007.00
Chemical	46,442.00	38,726.00	39,061.00	38,178.00	28,134.00	25,391.00	28,694.00	32,443.00	27,416.00	23,091.00	36,858.00
Upstream	41,942.00	38,712.00	39,048.00	37,162.00	24,053.00	19,830.00	23,857.00	25,517.00	23,143.00	14,549.00	21,797.00
Corporate & Financing	22.00	24.00	21.00	18.00	8.00	21.00	35.00	38.00	41.00	38.00	30.00
#N/A Field Not Applicable	(33,503.00)	(32,409.00)	(30,589.00)	(29,342.00)	(22,678.00)	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-

Revenue by Geography											
For the Fiscal Period Ending	31/12/2011	31/12/2012	31/12/2013	31/12/2014	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021
Revenue	433,526.00	419,100.00	390,247.00	364,763.00	236,810.00	200,628.00	237,162.00	279,332.00	255,583.00	178,574.00	276,692.00
Worldwide	316,674.00	300,635.00	268,006.00	394,087.00	259,480.00	200,607.00	237,127.00	279,294.00	255,542.00	178,536.00	276,662.00
Non-U.S.	150,333.00	150,850.00	152,809.00	(29,324.00)	(22,670.00)	21.00	-	-	-	-	-
Corporate & Financing	22.00	24.00	21.00	-	-	-	-	-	-	-	-
#N/A Field Not Applicable	(33,503.00)	(32,409.00)	(30,589.00)	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-

GROSS PROFIT BEF TAX

OPERATING PROFIT BEF TAX

Ticker: XOM US EQUITY		Sort Ascend		Currency Reporting Change		USD	
Period Type: Annuals		Consolidated: Yes		Accounting: Mixed			

Exxon Mobil Corp

Sector: Energia Industry: Petroleo, gas y combustibles Sub-Industry: Petróleo y gas integrados

	-10FY	-9FY	-8FY	-7FY	-6FY	-5FY	-4FY	-3FY	-2FY	-1FY	-0FY
Pension											
For the Fiscal Period Ending	31/12/2011	31/12/2012	31/12/2013	31/12/2014	31/12/2015	31/12/2016	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021
Currency	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD	USD
Pension Net Periodic Cost											
Service Cost	1,120.00	1,313.00	1,498.00	1,267.00	1,553.00	1,395.00	1,380.00	1,427.00	1,308.00	1,672.00	1,693.00
Interest Cost	2,059.00	1,965.00	1,825.00	1,945.00	1,635.00	1,637.00	1,475.00	1,529.00	1,529.00	1,365.00	1,084.00
Expected Return on Plan Assets	(1,937.00)	(1,898.00)	(1,963.00)	(1,992.00)	(1,924.00)	(1,653.00)	(1,775.00)	(1,678.00)	(1,345.00)	(1,734.00)	(1,753.00)
Pension Expense (Income)	2,806.00	4,797.00	3,727.00	2,661.00	3,152.00	2,788.00	2,769.00	2,358.00	2,230.00	2,565.00	2,243.00
Other Postretirement Cost											
Service Cost	121.00	134.00	176.00	140.00	170.00	153.00	129.00	152.00	139.00	181.00	188.00
Interest Cost	393.00	380.00	352.00	383.00	346.00	344.00	317.00	301.00	315.00	277.00	221.00
Expected Return on Plan Assets	(41.00)	(38.00)	(41.00)	(37.00)	(28.00)	(25.00)	(24.00)	(23.00)	(15.00)	(18.00)	(19.00)
Other Postretirement Benefits Expense (I)	670.00	680.00	736.00	616.00	670.00	595.00	485.00	506.00	452.00	493.00	424.00
Pension Funded Status											
Fair Value of Plan Assets	27,773.00	30,722.00	30,473.00	33,010.00	29,402.00	31,836.00	34,243.00	30,620.00	36,552.00	41,516.00	38,146.00
Actual Return (Loss) on Plan Assets	628.00	2,998.00	2,221.00	4,650.00	611.00	3,392.00	3,273.00	(725.00)	5,316.00	5,064.00	1,050.00
Employer Contribution	1,993.00	3,164.00	1,020.00	2,030.00	515.00	2,560.00	1,059.00	929.00	1,624.00	1,601.00	1,087.00
Benefits Paid	(2,734.00)	(2,624.00)	(3,831.00)	(2,793.00)	(3,337.00)	(2,704.00)	(4,255.00)	(2,999.00)	(2,496.00)	(3,304.00)	(5,360.00)
Projected Benefit Obligation	46,103.00	48,449.00	44,661.00	50,576.00	44,700.00	45,156.00	47,273.00	43,552.00	50,877.00	55,288.00	48,003.00
Over(Under) Funded Pension	(18,330.00)	(17,727.00)	(14,188.00)	(17,566.00)	(15,298.00)	(13,320.00)	(13,030.00)	(12,932.00)	(14,325.00)	(13,772.00)	(9,857.00)
Accumulated Benefit Obligation	39,561.00	40,247.00	37,938.00	42,703.00	38,028.00	39,112.00	41,114.00	38,033.00	43,623.00	48,454.00	43,154.00
Pension Funding Ratio	60.24	63.41	68.23	65.27	65.78	70.50	72.44	70.31	71.84	75.09	79.47
Other Postretirement Funded Status											
Fair Value of Plan Assets	538.00	581.00	620.00	468.00	414.00	411.00	427.00	386.00	425.00	446.00	440.00
Actual Return (Loss) on Plan Assets	--	65.00	64.00	41.00	-	20.00	40.00	(13.00)	54.00	42.00	20.00
Employer Contribution	39.00	38.00	35.00	31.00	42.00	36.00	34.00	30.00	41.00	37.00	28.00
Benefits Paid	(59.00)	(476.00)	(511.00)	(525.00)	(482.00)	(537.00)	(543.00)	(528.00)	(517.00)	(510.00)	(517.00)
Projected Benefit Obligation	7,880.00	9,058.00	7,868.00	9,436.00	8,282.00	7,800.00	8,100.00	7,471.00	8,113.00	8,135.00	7,265.00
Over(Under) Funded Post Ret Benefits	(7,342.00)	(8,477.00)	(7,248.00)	(8,968.00)	(7,868.00)	(7,389.00)	(7,673.00)	(7,085.00)	(7,688.00)	(7,689.00)	(6,825.00)
Other Post-Retirement Funding Ratio	6.83	6.41	7.88	4.96	5.00	5.27	5.27	5.17	5.24	5.48	6.06
Actuarial Assumptions											
Pension											
Expected Return on Plan Assets	7.07	6.87	6.84	6.67	6.31	5.75	5.69	5.17	4.55	4.54	4.52
Discount Rate used on Plan Liabilities	4.37	3.88	4.75	4.58	3.49	3.89	3.51	3.22	3.58	2.77	2.06
Rate of Compensation Increase	5.53	5.66	5.54	5.54	5.22	4.77	4.71	4.91	4.90	5.17	4.70
Other Postretirement Benefits											
Expected Return on Plan Assets	7.50	7.25	7.25	7.25	7.00	6.50	6.50	6.00	4.60	4.60	4.60
Discount Rate used on Plan Liabilities	5.00	4.00	5.00	5.00	4.00	4.25	4.25	3.80	4.40	3.50	2.80
Health Care Cost Trend Projected(next y)	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.00
Pension Plan Asset Allocation											
Fair Value of Plan Assets	27,773.00	30,722.00	30,473.00	33,010.00	29,402.00	31,836.00	34,243.00	30,620.00	36,552.00	41,516.00	38,146.00
Asset Category - Equities %	45.01	45.60	46.22	35.64	35.90	36.41	26.91	25.33	27.73	27.89	24.02
Asset Category - Debt %	49.29	49.23	49.53	60.18	59.72	59.29	69.05	70.58	68.90	69.11	72.53
Asset Category - Real Estate %	1.43	0.95	0.45	0.17	--	--	--	--	--	--	--
Asset Category - Company Stock %	--	--	--	--	--	--	--	--	--	--	--
Asset Category - Cash %	0.58	1.06	0.34	0.57	0.25	0.76	0.86	0.64	0.58	1.08	1.01
Asset Category - Other %	0.63	0.11	0.11	0.12	0.14	0.11	0.09	0.09	0.08	0.07	0.07
Expected Pension Payments											
Year 1	2,832.00	2,880.00	1,279.00	2,822.00	2,693.00	2,907.00	2,547.00	2,466.00	2,611.00	3,744.00	2,479.00
Year 2	2,939.00	2,848.00	2,813.00	2,767.00	2,619.00	2,668.00	2,442.00	2,423.00	2,501.00	2,272.00	2,364.00
Year 3	2,930.00	2,891.00	2,849.00	2,807.00	2,589.00	2,607.00	2,464.00	2,437.00	2,507.00	2,319.00	2,384.00
Year 4	2,942.00	2,887.00	2,850.00	2,743.00	2,575.00	2,572.00	2,471.00	2,440.00	2,527.00	2,364.00	2,330.00
Year 5	2,951.00	2,894.00	2,810.00	2,749.00	2,569.00	2,551.00	2,505.00	2,463.00	2,548.00	2,328.00	2,309.00
Beyond Year 5	14,347.00	14,035.00	13,999.00	13,702.00	12,953.00	12,737.00	12,517.00	12,199.00	12,637.00	12,245.00	11,948.00
Expected Postretirement Benefits											
Year 1	465.00	476.00	481.00	491.00	481.00	483.00	484.00	473.00	464.00	446.00	444.00
Year 2	483.00	494.00	497.00	504.00	495.00	493.00	491.00	478.00	466.00	449.00	436.00
Year 3	498.00	508.00	511.00	516.00	507.00	500.00	497.00	481.00	465.00	445.00	432.00
Year 4	512.00	521.00	523.00	527.00	518.00	506.00	499.00	485.00	463.00	444.00	429.00
Year 5	525.00	534.00	533.00	536.00	526.00	509.00	498.00	479.00	462.00	442.00	421.00
Beyond Year 5	2,774.00	2,796.00	2,770.00	2,785.00	2,688.00	2,549.00	2,503.00	2,385.00	2,328.00	2,201.00	2,113.00

